

# AFP 2026 MONTHLY EDUCATION MEETINGS

Invest in Your Learning. Grow Your Impact.

## Strengthen Our Sector.

The Association of Fundraising Professionals, Southern Arizona chapter, provides professional development and networking opportunities for fundraising professionals and executives throughout our community.

### What you'll Learn in 2026

#### JANUARY 9, 2026 Major Philanthropic Trends To Watch in 2026

✦ Presented by Julia C. Patrick, National NonProfit Academy at The Eddy Hotel Tucson

#### FEBRUARY 13, 2026 Self Care for Fundraisers

*Special Extended Meeting with hands on opportunities for self-care!*

✦ Coordinated by Brenda Goldsmith, El Rio Foundation and Paloma Santiago, Junior Achievement of Arizona at CFSA

#### MARCH 13, 2026 The State of Philanthropy in Southern Arizona

✦ Presented by Jenny Flynn, Community Foundation for Southern Arizona at CFSA

#### APRIL 10, 2026 Fundraising Effectiveness Project

✦ Presented by Alice Ferris, ACFRE, GoalBusters Consulting, at CFSA

#### MAY 8, 2026 How to Create a Fundraising Plan that Fits Your Organization

✦ Presented by Ethan Cox, Loft Cinema at the CFSA

#### JUNE 12, 2026 The Donor Conversation We've Been Afraid to Have (And Why We Need To Have It Now)

✦ Presented by Frank Velasquez, Jr, 4daHood at CFSA

#### JULY 10, 2026 Giving USA 2025 Report

✦ Presented by Richard Tollefson, Phoenix Philanthropy Group at CFSA

#### AUGUST 14, 2026 Bolster your annual fundraising with multichannel strategies (And Why This is Essential in the Day and Age of AI)

✦ Presented by Jennifer Tersigni, Raise the Bar Consulting at United Way of Tucson and Southern Arizona (330 N Commerce Loop, Ste 200, Sentinel Room)

#### SEPTEMBER 14, 2026 Donor Stewardship and Portfolio Management

✦ Presented by Phoebe Chalk, Chalk Consulting at Sands Club at the University of Arizona

#### OCTOBER 9, 2026 Making good decisions about technology for your fundraising shop

✦ Presented by Jerusha Schmalzel, Salesforce at CFSA

#### NOVEMBER National Philanthropy Day Celebration

#### DECEMBER 11, 2026 Topic TBD

✦ At CFSA

