

**EXECUTIVE DIRECTOR OF ADVANCEMENT, COLLEGE OF BUSINESS ADMINISTRATION
UNIVERSITY OF TEXAS AT EL PASO
El Paso, Texas**

The Aspen Leadership Group is proud to partner with the University of Texas at El Paso in the search for an Executive Director of Advancement, College of Business Administration.

Reporting to the will report to the Associate Vice President for University Advancement with a dotted line to the Dean of the College of Business Administration, the Executive Director of Advancement will create and implement a comprehensive development strategy while serving as the primary liaison to the College of Business Administration (COBA). As the University builds-out its development team, it is looking for a highly collaborative Senior Director to guide the identification and prioritization of fundraising opportunities that will further the College's unrealized fundraising potential. The salary for this position is \$120K to \$130K annually.

The University of Texas at El Paso is America's leading Hispanic-serving university, with a student body that is over 80% Hispanic. With a focus on developing the talent of those who have grown up in the region, UTEP has emerged as America's most successful Hispanic-serving university. It has created a culture of care and belonging for students who have historically been underserved by higher education. UTEP is the only open-access top tier research university in America, yet its retention rates exceed those of selective institutions. UTEP chooses to be judged not by whom it excludes, but by whom it includes and their success.

With more than \$100 million in total annual research expenditures, UTEP is ranked in the top 5% of research institutions nationally and fifth in Texas for federal research expenditures at public universities. UTEP offers 73 Bachelor's, 71 Master's, and 22 Doctoral degrees at ten colleges and schools, including both traditional and online programs. 24,879 students attended in the Fall 2020. 49% are first in their families to attend college. UTEP was ranked No. 1 in the U.S. for its success in achieving both competitive research and student social mobility, is one of the only top tier research universities in the country with a majority Hispanic student population, and is among the top 10 U.S. universities for helping graduates move from family incomes in the bottom 20% to the top 20%. UTEP maintains one of the lowest out-of-pocket costs of any doctoral research university in the United States, and is one of the only institutions to receive both a top research designation and a Community Engagement Classification from the Carnegie Foundation.

The College of Business Administration shares with the University its mission to provide a high-quality education that will enable its students to be successful in a global business environment. In alignment with AACSB International standards, the College cultivates its student body to become innovative, engaged, and ethical business leaders who will have meaningful and lasting impacts on the Paso del Norte region and beyond. The College's faculty, research centers, institutes, and corporate academies leverage the international and multicultural characteristics of this border region to create unique experiential learning opportunities for its students. The College fosters initiatives, partnerships, and collaborations that afford its students the opportunity to become the next generation of globally engaged business leaders.

A bachelor's degree is required for this position as is at least six years of successful major gift fundraising experience. All applications must be accompanied by a cover letter and résumé. Cover letters should be responsive to the mission of the University of Texas at El Paso as well as the responsibilities and qualifications stated in the prospectus.

To apply for this position, visit: <https://opportunities.aspenleadershipgroup.com/opportunities/949>.